



# Money Matters with Les Conway

Director/Financial Planner at Essentially Financial

## Flying into a brighter future



When I started off in financial planning some 28 years ago, I always wanted to make a positive difference.

The world has changed beyond recognition during that time. But my desire to help people make their money work for them to give them the life they want has never diminished.

I've always been looking for ways to develop and improve the way we work and give a greater and increasing impact to help people achieve what they want to achieve.

And recently, I made a change to the business which will allow me to spend much more time helping people to get more of what they want in life.

I've joined forces with one of the financial planning industry's most respected new networks and growing companies. They are Flying Colours Wealth and you can find out more by clicking on [flyingcolourswealth.com](http://flyingcolourswealth.com).

We share the same ethos of helping people make the best decisions and about how to manage their money, and plan for their future whilst having the peace of mind that great lifestyle financial planning brings.

Lifestyle financial planning is something I'm genuinely passionate about. That's because I've applied it to my own life and am now reaping the rewards for taking this approach.

I'm working in a role I love, have ample time to pursue my own passions and am able to volunteer for causes close to my heart. All made possible through lifestyle financial planning.

It's life enhancing when applied properly and professionally.

Working under the Flying Colours umbrella will allow me to utilise their brilliant infrastructure and technology and will free up my time for spending more time with clients, helping them and adding value to their lifestyle financial plans.

They are headed by Guy Myles who is someone I have a huge respect for and someone who knows the financial industry inside out. I'm genuinely excited about what the future holds.

Thanks for reading.

**Investments can fall as well as rise and you might get back less than you invested**

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